

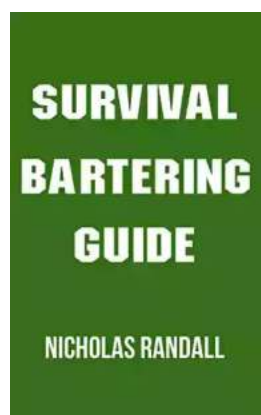
# 20 Survival Lessons On How To Negotiate Barter And Trade With Other People In

Survival situations can arise out of various circumstances, whether it's a natural disaster, economic collapse, or any event that disrupts the normal functioning of society. In such situations, the ability to negotiate effectively can be the difference between life and death.

When resources become scarce, individuals may need to rely on bartering and trading to obtain necessities. However, negotiating under these circumstances can be challenging and require specific skills to ensure a successful outcome. Here are 20 survival lessons on how to negotiate, barter, and trade with other people in times of crisis:

## 1. Establish Trust

Trust is essential when engaging in negotiations during a survival scenario. Building trust involves being honest, reliable, and transparent in your actions. Trustworthy individuals are more likely to strike successful deals and maintain beneficial long-term relationships.



## Survival Bartering Guide: 20 Survival Lessons On How To Negotiate, Barter, and Trade With Other People In An Economic Collapse Where The Dollar Is Worthless

by Oliver Guenay(Kindle Edition)

★★★★☆ 4.7 out of 5

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Enhanced typesetting : Enabled

Word Wise : Enabled

Print length : 29 pages  
Lending : Enabled  
Screen Reader : Supported



## **2. Understand Your Needs and Priorities**

Prioritize your needs and understand what resources are essential for your survival. Assessing your priorities will help you in negotiating effectively and making informed decisions.

## **3. Assess the Other Party's Needs**

To negotiate successfully, you must understand the needs, priorities, and limitations of the other party involved. This information will enable you to tailor proposals that are mutually beneficial and increase the chances of agreement.

## **4. Gather Valuable Resources**

Depending on your circumstances, gather resources that could be valuable to others. This could include food, water, medical supplies, ammunition, or any item that would be in high demand during a crisis.

## **5. Learn to Communicate Effectively**

Effective communication is crucial in any negotiation. Practice clear, concise, and persuasive communication skills to express your proposals and understand the other party's perspectives.

## **6. Be Confident and Assertive**

Confidence and assertiveness are key when negotiating. Projecting confidence shows that you know the value of what you are offering, making others more

likely to respect your proposals.

## **7. Be Flexible**

In a survival scenario, it's important to be flexible in your negotiations. Adapt to changing circumstances and be open to alternative proposals that may better suit both parties' needs.

## **8. Research and Stay Informed**

Knowledge is power. Stay informed about the current situation, market value of resources, and any new developments that could affect negotiations. This information gives you an edge in your negotiations.

## **9. Practice Bartering Skills**

Bartering skills are essential in a survival scenario. Practice negotiating and bartering with friends or family members to develop your skills and become comfortable with the process.

## **10. Be Patient**

Negotiations can take time, and being patient is important. Rushing the process may lead to unfavorable outcomes. Allow both parties to consider and evaluate proposals thoroughly.

## **11. Establish Clear Boundaries**

Set clear boundaries and expectations during negotiations. Ensure both parties understand what is negotiable and what is not, preventing misunderstandings or conflicts.

## **12. Build Alliances**

Forming alliances and networks with like-minded individuals can strengthen your negotiating power. Collaborating with others can provide access to additional resources and increase the chances of successful negotiations.

### **13. Develop Problem-Solving Skills**

Survival scenarios often require creative problem-solving. Developing these skills will allow you to find alternative solutions, overcome obstacles, and negotiate effectively even in challenging situations.

### **14. Embrace Compromise**

In negotiations, compromise is often necessary to reach a mutually beneficial agreement. Be willing to give up certain demands or modify your proposals to ensure a successful outcome.

### **15. Trade Skills and Knowledge**

Skills and knowledge can be valuable assets in negotiations. Offer to share your expertise or teach valuable skills in exchange for resources, fostering mutually beneficial relationships.

### **16. Plan for Different Scenarios**

Anticipate potential scenarios and plan accordingly. Understanding different negotiation scenarios will enable you to be proactive and adapt quickly to changing circumstances.

### **17. Develop Resilience**

Resilience is crucial in a survival situation. Negotiations may not always go as planned, but it's important to remain resilient, learn from failures, and continue striving for successful outcomes.

## 18. Maintain Ethical Standards

Even in survival scenarios, maintaining ethical standards is essential. Honesty, fairness, and integrity in negotiations will build trust and enhance your reputation as a reliable negotiator.

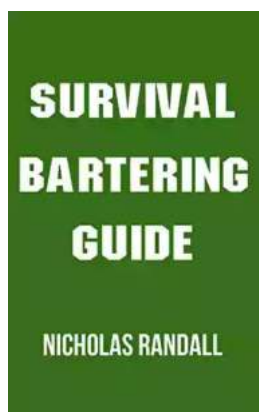
## 19. Keep Records

Keeping a record of negotiations, agreements, and any transactions is crucial for accountability. These records can serve as evidence and prevent misunderstandings or disputes in the future.

## 20. Learn From Experience

Lastly, always reflect on your negotiation experiences and learn from them. Analyze your successes and failures to continuously improve your negotiation skills and strategies.

Mastering the art of negotiation is vital in survival scenarios where bartering and trading become essential. By applying these 20 survival lessons, you can increase your chances of successfully navigating negotiations while securing the resources necessary for survival.



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Bartering is a skill that you will have to learn if you want to survive and thrive in a post-apocalyptic world.

One of the hardest parts of living following a nationwide disaster is that the banking system will be crippled and the economy will collapse even worse than the Great Depression or the Great Recession.

No matter how much cash you have in your hand, it will be useless because no one will want it.

On the other hand, everyone will want basic physical items that will help them survive for just a few days longer or at least help make their lives easier, such as food, medicine, ammunition, alcohol, coffee, seeds, baking soda, soap, toothpaste, toilet paper, or spices.

These are the items that you will need to stockpile not only for yourself, but for trading with others as well.

If the economy ever collapses and a bartering system emerges, the only way you will be able to gain more of an item you are running low of is if you have another valuable item to give in return.

You must learn proper bartering and negotiation strategies to ensure a fair trade so you won't get ripped off. That's exactly what this book is about.

In this book, we will outline and discuss in-detail the top twenty bartering strategies (plus a bonus strategy at the end) and with some real world examples of how business people use these strategies every day to help illustrate them for you.

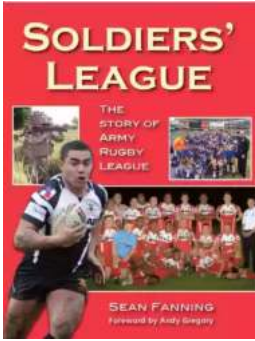
Examples of the strategies and tips this book will talk about include:

- The top items you need to stockpile for bartering
- Why bartering is harder than you think
- How to decide where and when the negotiation will take place
- Building rapport with the other party before the bartering begins
- Increasing the value of what you are trading
- Decreasing the value of what the other party is trading
- How to control the flow of the negotiation
- Using psychology to sway the other party if they are undecided or leaning no
- Having an exit strategy in place

If you currently have limited knowledge on negotiating and bartering with strangers and you want to expand this knowledge, this book will be a must read.

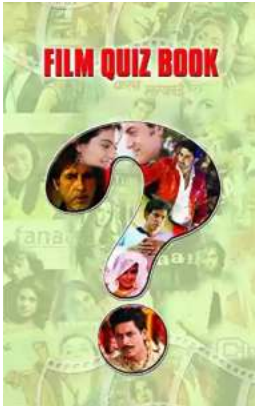
Perhaps the best part of this book is you don't only have to use the negotiating strategies you're about to learn after a disaster.

You can also easily utilize them in your everyday life, such as when buying a new car or house, as well.



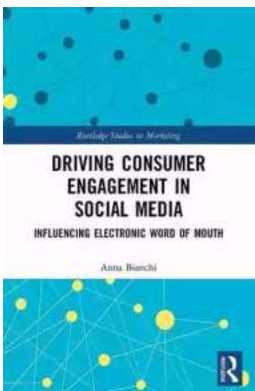
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